



## THE **UNSTOPPABLE** TRANE SPRING PROMOTION

- ▶ Increase your close rate with special financing offers or trade-in allowances (similar to instant rebates) and package upgrade options.
- ▶ Target both emergency and planned purchasers.
- ▶ Advertising materials available on MARC.
- ▶ Get up-to-the-minute information on explaining financing, quick links to energy rebate forms and eligibility, promotion details, and more at [trane.com](http://trane.com).
- ▶ See TM for additional sales deals.

**SPRING INTO ACTION NOW  
THROUGH MAY 31, 2014.**

## STEP UP SALES WITH OUR UNSTOPPABLE SPRING PROMOTION.

**0% INTEREST FOR 48 MONTHS\***

WITH OPTION TO BUY UP TO 60 MONTHS.

*Or Up To*

**\$1,150 IN TRADE-IN ALLOWANCES**

*And*

**PACKAGE UPGRADE OPTIONS**

LIKE COMPLETE HOME AUTOMATION WITH NEXIA™ HOME INTELLIGENCE  
AND WHOLE-HOUSE AIR FILTRATION WITH TRANE CLEANEFFECTS™

**TRANE TRUCOMFORT™ VARIABLE SPEED SYSTEMS GIVE YOUR CUSTOMERS AND YOU MORE.**

**MORE PRECISION** TruComfort™ Systems modulate in as little as 1/10 of 1% increments to maintain comfort within 1/2° of thermostat setting.

**MORE SILENCE** Sound levels 4dB below nearest competitor's minimum.

**MORE CONNECTED** Pairing the TruComfort™ System with the Trane ComfortLink™ II Control helps to keep you connected to your customers.

# 2014 SPRING CONSUMER EQUIPMENT ELIGIBILITY AND OFFER

Products are eligible based on availability and must be sold/installed/claimed during the promotion period. No substitutions or exceptions.

Eligibility is based upon a Trane comfort system configuration and use of Trane products.

The trade-in allowance and/or financing program for each eligible Trane product/system is listed below.

SYSTEM PURCHASE								
XV, XLi and XR SYSTEMS (must combine Outdoor Unit, Indoor Unit and Trane Control)								
MODEL FAMILY	CONSUMER OFFER Outdoor + Indoor + Control	ELIGIBLE OUTDOOR MODEL NUMBERS (Outdoor unit must be combined with matching eligible indoor unit and control) Includes previous model numbers of rebadged units						
XV20i System	0% APR for 48 Months OR \$900 Trade-in Allowance	4TWW0, 4TTV0						
XV18i System	0% APR for 48 Months OR \$500 Trade-in Allowance	4TTV8, 4TWW8						
XL20i System	0% APR for 48 Months OR \$700 Trade-in Allowance	4TWZ0, 4TTZ0						
XL16i/XL18i System (Two Stage)	0% APR for 48 Months OR \$400 Trade-in Allowance	4TTX6, 4TWX6, 4TTX8, 4TWX8						
XL15i/XL16i System (Single Stage)	0% APR for 48 Months OR \$200 Trade-in Allowance	4TTX6, 4TTX5, 4TWX5						
XR17 System (Two Stage)	0% APR for 48 Months OR \$350 Trade-in Allowance	4TTR7, 4TWR7						
XR16/XR15 System (Single Stage)	0% APR for 48 Months OR \$200 Trade-in Allowance	4TTR6, 4TTR5, 4TWR5						
Indoor unit must be combined with matching ELIGIBLE outdoor unit		Eligible Indoor Model Numbers						
		Gas Furnace						Air Handlers
		XC95(m)	XV95	XT95	XC80	XV80	XT80	
TUHM TDHM	TUH2-V TDH2-V	TUH1-H TDH1-H	TUD2-C TDD2-C	TUD2-V TDD2-V	TUD1-H TDD1-H	TAM7 TAM8 GAM5		
PACKAGED SYSTEM (must combine eligible Packaged System and Trane Control)								
MODEL FAMILY								
XL16c Packaged System	0% APR for 48 Months OR \$400 Trade-in Allowance	4YCZ6, 4WCZ6, 4DCZ6						
XL14c Packaged System	0% APR for 48 Months OR \$200 Trade-in Allowance	4WCY4, 4YCY4, 4DCY4, 4TCY4						
COMPONENT PURCHASE								
VARIABLE SPEED FURNACE COMPONENT (must combine eligible Indoor Unit with Trane Control)								
MODEL FAMILY								
XC95m Furnace	0% APR for 48 Months OR \$300 Trade-in Allowance	TUHM, TDHM						
XV95 Furnace	0% APR for 48 Months OR \$200 Trade-in Allowance	TUH2-V, TDH2-V						
XR95, XT95 Furnace	0% APR for 48 Months OR \$100 Trade-in Allowance	TUH-1, TDH-1, TUH1-H, TDH1-H						
DUCTLESS SYSTEMS (sold only to residential homeowners)								
MODEL FAMILY								
Mini-Splits	0% APR for 48 Months OR \$100 Trade-in Allowance	OUTDOOR: 4TYK6, 4TXK6, 4TXK8 INDOOR: 4MYW6, 4MXW6, 4MXW8						
Multi-Splits	0% APR for 48 Months OR \$200 Trade-in Allowance	OUTDOOR: 4TXM6 INDOOR: 4MXW8, 4MXC85, 4MXL85, 4MXF85, 4MXD85, 4MXX85						
UPGRADE								
UPGRADE PACKAGES (Sale must include qualifying system/component)								
MODEL FAMILY								
Nexia Package (ComfortLink™ II XL950 Control)	0% APR for 48 Months OR \$100 Trade-in Allowance	TZONE950AC52ZA						
Nexia + CleanEffects™	0% APR for 48 Months OR \$250 Trade-in Allowance	TZONE950AC52ZA + TFD						

Limited to dealer inventory

Amendments, Modifications, or Exceptions  
Trane reserves the right to amend, modify, or cancel the program, or any portion at any time.

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It's Hard To Stop A Trane.®

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